

Game Menu December 2021



\$10 \$50 or \$100 - #1105

Play Style: Find or Pair

SELLING POINTS

- Win Prizes of \$50 or \$100
- Bringing Back a Favorite for Your Players!
- Four New Looks and Two Different Play Styles Coming!





| Cost | Tickets/ | UPC | Top | Overall | Prize | Low End |
|----------|----------|-----------------|-------|---------|--------|-----------|
| Per Pack | Pack | | Prize | Odds | Payout | \$\$/Pack |
| \$372.00 | 40 | 7-91157-01105-5 | \$100 | 9.30 | 70.0% | \$250 |

\$5 Legendary Money / Power Shot - #1113

Play Style: Find Features: 2X, 5X

SELLING POINTS

- Chance to Multiply Your Winnings 2X and 5X!
- · Cool, Fun Scenes!
- Win Up To \$10,000!

| | LEGEND MONE | ARY Y |
|-----|----------------|----------|
| 200 | BONUS | |
| | WIN IIP TA | |

| Cost Per Pack | Tickets/ Pack | UPC | Top Prize | | Prize Payout | Low End \$\$/Pack |
|------------------|------------------|-----------------|--------------|------|-----------------|----------------------|
| \$232.50 | 50 | 7-91157-01113-0 | \$10,000 | 4.33 | 68.3% | \$120 |

\$5 Win Row\$ - #1108

Play Style: Match 3

SELLING POINTS

- Fast Play Game!
- Win Up To \$500!
- Easy Match 3 Game Play!

| | | | | /IN UP 1 | 0850 | |
|------------------|------------------|-----------------|--------------|--------------|-----------------|----------------------|
| Cost Per Pack | Tickets/ Pack | UPC | Top Prize | Overall Odds | Prize Payout | Low End \$\$/Pack |
| \$232.50 | 50 | 7-91157-01108-6 | \$500 | 6.65 | 68.1% | \$140 |



Play Style: Find

SELLING POINTS

- Fast Play Game!
- Win Up To \$1,000!





| Cost Per Pack | Tickets/ Pack | UPC | Top Prize | Overall Odds | | Low End \$\$/Pack |
|------------------|------------------|-----------------|--------------|--------------|-------|----------------------|
| \$186.00 | 200 | 7-91157-01111-6 | \$1,000 | 5.07 | 60.0% | \$111 |



















WE'VE GOT SOMETHING TO MAKE YOUR SALES POP!

The Lottery has been working to refresh and update the draw games for some time. Unfortunately, programming and testing is running slow.

But we have something headed your way in January! This is your first peak at CA\$H POP! This is a game where you only have to match a single number drawn and we draw every 15 minutes! Players pick their number, or more than one, and the prizes are instantly and randomly assigned to the number. Prizes start at 5X the play amount, and plays cost \$1, \$2, \$5, and \$10! The bigger the dollar amount you play, the bigger the prizes get!

You will get more information and training before it goes live on the system. Play slips and the app will be updated to include it as well. We wanted to give you some time to get familiar with the product before we officially launch the game with advertising and a promotion in 2022.

We hope you will be as excited about this game as we are! More to come soon.







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POG compliance should be assessed using the game number, and not the scene image.

KNOW YOUR REPS

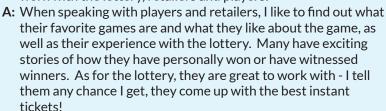
Name: Sarah Midkiff

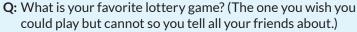
Territory: Field Sales and Marketing Manager

for the State of WV

Time with the Lottery: 3.5 years

Q: What are you most excited about getting to work with the lottery, retailers and players?





A: I am excited about the new \$10 Super Ticket!

Q: Tell us about yourself: What are your favorite activities and hobbies?

A: I love spending time with my family! My son plays multiple sports, so most evenings and weekends you can find us at a football field, baseball field, or basketball court.

Name: Andrea Blatt

Territory: Field Sales and Marketing Supervisor

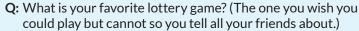
for the State of WV

Time with the Lottery: 16 years as a Sales Rep,

2 years as a Supervisor

Q: What is your favorite thing about working with the Lottery, retailers, and players?

A: Meeting new people and getting to travel around the state.



A: I love the Holiday games, especially the Christmas one. I get excited every year to see the new designs.

Q: Tell us about yourself: What are your favorite activities and hobbies?

A: I love to travel with my husband, find new restaurants to try, and when I have time, I like to bake.

GIFTING RESPONSIBLY

During the Holiday season, lottery tickets make great gifts... for adults. The Lottery will be posting on social media emphasizing that lottery tickets are not for kids. Responsible gaming includes not gifting lottery scratch-offs or draw tickets to children, who are likely to interpret the gift as saying "this is a safe and risk-free thing for you to do." For most people gambling is simply entertainment, but it is entertainment that comes with a degree of risk.

Kids have candy canes! Lottery tickets are only for the grownup on shopping lists. We encourage gifting responsibly.

If you, or someone you know, have a gambling problem please call 800.GAMBLER or visit 800gambler.net for help today.



24-BIN PLANOGRAM

December 2021

Planogram changes on November 30, 2021.













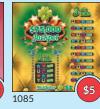




































RETURN GAMES (12/1/21 - 12/31/21)













16-BIN PLANOGRAM

December 2021



UPCOMING INSTANT TICKETS





Planogram changes on Nov. 30, 2021.





\$10 - Big Luck #1103 UPC: 7-91157-01103-1 Cost/Pack Tickets/Pack

Top Prize

Est. Start: 12/28/21

Est. Start: 12/28/21

| \$372.00 | 40 | \$100,000 |
|--------------|--------------|-------------------|
| Overall Odds | Prize Payout | Low End \$\$/Pack |
| 3.78 | 70.4% | \$170 |









\$5 - West Virginia / Cherries Deluxe . #1106 UPC: 7-91157-01106-2

| Cost/Pack | Tickets/Pack | Top Prize |
|-----------|--------------|-----------|
| \$232.50 | 50 | \$40,000 |

Overall Odds Prize Payout Low End \$\$/Pack 3.95 67.4% \$125











\$5 - High Roller / Black Jack 3X. #1112 UPC: 7-91157-01112-3

| Cost/Pack | Tickets/Pack | Top Prize |
|-----------|--------------|-----------|
| \$232.50 | 50 | \$21,000 |

Overall Odds Prize Payout Low End \$\$/Pack 68.1% \$90









\$2 - Aces & 8s / Jackpot Cash #1114 UPC: 7-91157-01114-7

| Cost/Pack | Tickets/Pack | Top Prize |
|--------------|--------------|-------------------|
| \$186.00 | 100 | \$5,000 |
| Overall Odds | Prize Payout | Low End \$\$/Pack |
| 117 | 6/1/20/ | ¢11/1 == |













The Holiday games are selling fast! This is a great problem to have, however it creates the need you may have to fill those holiday game bins with another game when they are sold out. Our recommendation is to fill those bins with a double facing of a top selling game in your location. Examples are \$2 Keno, \$5 Keno, \$2 Sevens, \$5 Big 7s, or another game you know will be exciting for your players.



TOP INSTANT SALES RETAILERS (AUGUST 2021)

| 1. State Fair of WV | Lewisburg |
|--------------------------|------------------|
| 2. One Stop #8101 | South Charleston |
| 3. Sheetz #174 | Belington |
| 4. Par Mar #84 | Elkins |
| 5. 7-Eleven #2531/17703b | Martinsburg |
| 6. Co Mac #2 | Oak Hill |
| 7. Sheetz #275 | Morgantown |
| 8. Sheetz #234 | Weirton |
| 9. Sheetz #585 | South Charleston |
| 10. 7-Eleven #35956h | Parkersburg |
| | |





28-BIN PLANOGRAM

December 2021

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RETURN GAMES (12/1/21 - 12/31/21)

CROSSWORD

BIG CHIP

1076

POG compliance should be assessed using the game number, and not the scene image.















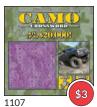
























Planogram changes on November 30, 2021.

























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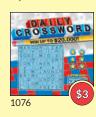






RETURN GAMES (12/1/21 - 12/31/21)







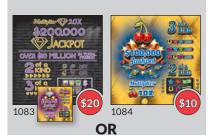




20-BIN PLANOGRAM

December 2021

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number, and not

the scene image.





























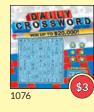






RETURN GAMES (12/1/21 - 12/31/21)











Planogram changes on November 30, 2021.



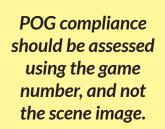


























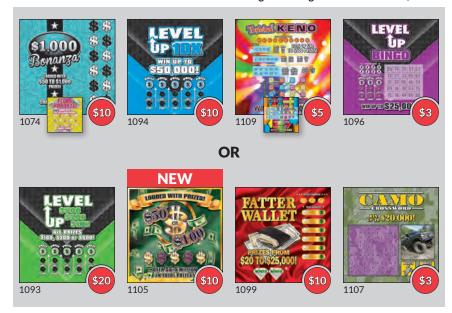








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RETURN GAMES (12/1/21 - 12/31/21)



