

MINUTES

WEST VIRGINIA LOTTERY COMMISSION

June 26, 2019

Call to Order - Approval of Minutes

The monthly meeting of the West Virginia Lottery Commission was called to order at Lottery headquarters on Wednesday, June 26, 2019 at 11:04 a.m.

Commission Members present: Chairman Ken Greear, Vice Chairman Clayton, Douglas Bicksler, William Laird, Dan Marshall and Roy Shrewsbury. Commissioner Kniceley joined the meeting by phone.

Also present were: Director John Myers, Robin Graley, Bob Humphrey, Steve Compston, David Bradley, Elizabeth Webb, Kayla Brown-Giordano, Dean Patrick, Tracy Webb and the public.

A motion to approve the minutes of the May 22, 2019 monthly meeting was made by Vice Chairman Clayton. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

A motion to approve the minutes of the May 8, 2019 conference call was made by Commissioner Shrewsbury, seconded by Commissioner Marshall and passed by unanimous voice vote.

Report of the Director

Director Myers reported attending the Spring Directors' meetings of MUSL and NASPL in Williamsburg, VA.

Director Myers provided the Members with a copy of the Strategic Plan for Fiscal Year 2020.

Director Myers reported meeting with the Lotto Bros and watching the filming of upcoming television ads.

Director Myers reported on the sale of Mountaineer Park to Century Casinos.

Director Myers reported on his recent meeting with IGT regarding instant ticket sales

Director Myers reported on a recent meeting with Black Hawk Systems regarding in-lane purchase of lottery tickets.

Director Myers reported on the recent campaign by employees to raise money for United Way.

- Finance

Dean Patrick reviewed the financial report for the month of May.

- Traditional Performance and Marketing

Kayla Brown-Giordano reviewed the monthly Marketing report and provided the social media report.

- Security Division – Traditional

Steve Compston provided the Racetrack/Traditional Security report.

- Security Division – Video Lottery, Table Games, Sports Betting

David Bradley's presented the report for limited video lottery security, table games and sports betting. Mr. Bradley introduced Jason Pugh, General Manager of Mountaineer Park.

- Video Lottery

Bob Humphrey reviewed the monthly report for the Video Lottery Division.

- Licensing

Elizabeth Webb reviewed the Licensing report.

Questions for Contractor

There were no questions for IGT.

Finance and Audit Committee

The first item was a presentation by Brown, Edwards & Company, L.L.P. regarding the Annual Financial Audit for Fiscal Year 2019.

The next item was a review of the Internal Audit and Compliance Project Schedule for Fiscal Year 2020 by Annamarie Short.

The last item was a review of questions regarding the May financial statements.

Games, Rules, Security and Marketing Committee

Items for approval were: Bally Gaming, Inc. "ALPHA II" "Ultimate Fire Link River Walk" Personality Program and Associated Software for the racetracks, Bally Gaming, Inc. "ALPHA II" "Ultimate Fire Link North Shore" Personality Program and Associated Software for the racetracks, Incredible Technologies, Inc. "Bars Up Volcano" Personality Program for the racetracks, Incredible Technologies, Inc. "Lucha Fury" Personality Program for the racetracks, Konami Gaming, Inc. KP3.5 "Lion Carnival" Personality Program for the racetracks, Konami Gaming, Inc. KP3.5 "Cobra Hearts" Personality Program for the racetracks, IGT sensys "Grit,

Guns and Gold 3D" Personality Program and Coffee Program for the racetracks, IGT sensys
"Dreams of Asia 3D" Personality Program and Coffee Program for the racetracks, Bally
Gaming, Inc. "ArgOS" "Fortune Age Deluxe" Personality Program for the racetracks, Incredible
Technologies, Inc. "Legendary Fortunes" Personality Program for the racetracks, Incredible
Technologies, Inc. "Electric Gold" Personality Program for the racetracks, IGT "Ascent S3000"
GI* "Spitfire Double Gold" Installation Media and GAME* Package for the racetracks, IGT
"Ascent" GI* "Fortune Coin" Installation Media and GAME* Package for the racetracks, IGT
"Ascent S3000" GI* "Red White & Blue Super Drumroll" Installation Media and GAME*
Package for the racetracks, Konami Gaming, Inc. KP3.5 "Great Guardians" Personality Program
for the racetracks, Konami Gaming, Inc. KP3.5 "Sparkling Roses Multiplier Blast" Personality
Program for the racetracks, Everi Games Inc. (Multimedia Games, Inc.) MForce Personality
Program Entitled "Carnival in Rio Super Spin" for the racetracks, Everi Games Inc. (Multimedia
Games, Inc.) MForce Personality Program Entitled "The Three Little Pigs" for the racetracks,
Everi Games Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "Secrets of
the Jaguar" for the racetracks, Bally Gaming, Inc. "ArgOS" "Jin Ji Bao Xi – Rising Fortunes"
Personality Program for the racetracks, Bally Gaming, Inc. "ArgOS" "Dragons Wealth"
Personality Program for the racetracks, IGT "Ascent" GI* "Golden Jungle Grand" Installation
Media and GAME* Package for the racetracks, IGT "Ascent S3000" GI* "Super Bankroll Triple
Double Stars" Installation Media, GAME* Package and Universal Controller (US) Program for
the racetracks, IGT "Ascent S3000" GI* "Hot Hit Double Diamond" Installation Media and
GAME* Package for the racetracks, IGT "Ascent S3000" GI* "Triple Diamond" Installation
Media and GAME* Package for the racetracks, Incredible Technologies, Inc. "Spirit Link Dance

of the Dead” Personality Program for the racetracks, Konami Gaming, Inc. KP3.5-4K “Riches With Daikoku Triple Sparkle” Personality Program for the racetracks, Aruze Gaming America, Inc. APX Link Jackpot Controller and Associated Software for the racetracks, IGT Universal Controller (UC) Program for the racetracks, Konami Gaming, Inc. KGP OPUS Touch Button Panel Upgrade Kit and Associated Software for the racetracks, Konami Gaming, Inc. Concerto OPUS – KGP OPUS Machine for the racetracks, IGT “Ascent S3000” GI* WHEEL OF FORTUNE “Triple Gold Gold Spin” Installation Media and GAME* Package for the racetracks, IGT sensys Main Program, “Multi-Game” Personality Programs and Associated Software for limited video lottery, IGT “Ascent” AI* Installation Media and ASCENT* Package for the racetracks. Approval letters from GLI have been received and reviewed.

VOTE: Commissioner Shrewsbury moved to approve: Bally Gaming, Inc. “ALPHA II” “Ultimate Fire Link River Walk” Personality Program and Associated Software for the racetracks, Bally Gaming, Inc. “ALPHA II” “Ultimate Fire Link North Shore” Personality Program and Associated Software for the racetracks, Incredible Technologies, Inc. “Bars Up Volcano” Personality Program for the racetracks, Incredible Technologies, Inc. “Lucha Fury” Personality Program for the racetracks, Konami Gaming, Inc. KP3.5 “Lion Carnival” Personality Program for the racetracks, Konami Gaming, Inc. KP3.5 “Cobra Hearts” Personality Program for the racetracks, IGT sensys “Grit, Guns and Gold 3D” Personality Program and Coffee Program for the racetracks, IGT sensys “Dreams of Asia 3D” Personality Program and Coffee Program for the racetracks, Bally Gaming, Inc. “ArgOS” “Fortune Age Deluxe” Personality Program for the racetracks, Incredible Technologies, Inc. “Legendary Fortunes” Personality Program for the racetracks, Incredible Technologies, Inc. “Electric Gold” Personality Program for the racetracks,

IGT "Ascent S3000" GI* "Spitfire Double Gold" Installation Media and GAME* Package for the racetracks, IGT "Ascent" GI* "Fortune Coin" Installation Media and GAME* Package for the racetracks, IGT "Ascent S3000" GI* "Red White & Blue Super Drumroll" Installation Media and GAME* Package for the racetracks, Konami Gaming, Inc. KP3.5 "Great Guardians" Personality Program for the racetracks, Konami Gaming, Inc. KP3.5 "Sparkling Roses Multiplier Blast" Personality Program for the racetracks, Everi Games Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "Carnival in Rio Super Spin" for the racetracks, Everi Games Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "The Three Little Pigs" for the racetracks, Everi Games Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "Secrets of the Jaguar" for the racetracks, Bally Gaming, Inc. "ArgOS" "Jin Ji Bao Xi – Rising Fortunes" Personality Program for the racetracks, Bally Gaming, Inc. "ArgOS" "Dragons Wealth" Personality Program for the racetracks, IGT "Ascent" GI* "Golden Jungle Grand" Installation Media and GAME* Package for the racetracks, IGT "Ascent S3000" GI* "Super Bankroll Triple Double Stars" Installation Media, GAME* Package and Universal Controller (US) Program for the racetracks, IGT "Ascent S3000" GI* "Hot Hit Double Diamond" Installation Media and GAME* Package for the racetracks, IGT "Ascent S3000" GI* "Triple Diamond" Installation Media and GAME* Package for the racetracks, Incredible Technologies, Inc. "Spirit Link Dance of the Dead" Personality Program for the racetracks, Konami Gaming, Inc. KP3.5-4K "Riches With Daikoku Triple Sparkle" Personality Program for the racetracks, Aruze Gaming America, Inc. APX Link Jackpot Controller and Associated Software for the racetracks, IGT Universal Controller (UC) Program for the racetracks, Konami Gaming, Inc. KGP OPUS Touch Button Panel Upgrade Kit and Associated Software for the

racetracks, Konami Gaming, Inc. Concerto OPUS – KGP OPUS Machine for the racetracks, IGT “Ascent S3000” GI* WHEEL OF FORTUNE “Triple Gold Gold Spin” Installation Media and GAME* Package for the racetracks, IGT sensys Main Program, “Multi-Game” Personality Programs and Associated Software for limited video lottery, IGT “Ascent” AI* Installation Media and ASCENT* Package for the racetracks. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

- Unfinished Business

There was no Unfinished Business.

- New Business

The first item was a review of the casino re-licensing. Brown Edwards & Company, LLP and Dean Patrick reviewed the re-licensing applications of:

- Mountaineer Park, Inc. (dba Mountaineer Casino Racetrack and Resort)

VOTE: Vice Chairman Clayton moved to approve the relicensing of Mountaineer Park, Inc. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

- PNGI Charles Town Gaming, LLC (dba Hollywood Casino at Charles Town Races)

VOTE: Vice Chairman Clayton moved to approve the relicensing of PNGI Charles Town Gaming LLC. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

- Wheeling Island Gaming, Inc. (dba Wheeling Island Hotel-Casino-Resort)

VOTE: Commissioner Shrewsbury moved to approve the relicensing of Wheeling Island Gaming, Inc. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

- **Cross Lanes Gaming & Entertainment (dba Mardi Gras Casino and Resort)**

VOTE: Commissioner Bicksler moved to approve the relicensing of Cross Lanes Gaming & Entertainment. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

The next item was a review of the limited gaming facility re-licensing of:

- **Greenbrier Hotel Corporation**

VOTE: Commissioner Shrewsbury moved to approve the relicensing of Greenbrier Hotel Corporation subject of receipt of the licensing fee. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The next item was a review of the Racetrack Video Lottery Terminal Manufacturer permits of:

- **Ainsworth Game Technology, Inc.**
- **Aristocrat Technologies, Inc.**
- **Aruze Gaming America, Inc.**
- **Bally Gaming, Inc.**
- **IGT**
- **IGT International Game Technology, PLC**
- **Konami Gaming, Inc.**
- **Everi Games, Inc.**
- **Scientific Games International, Inc. (SGI)**
- **Incredible Technologies, Inc.**

VOTE: Vice Chairman Clayton moved to approve the relicensing of Ainsworth Game Technology, Inc., Aristocrat Technologies, Inc., Aruze Gaming America, Inc., Bally Gaming, Inc. IGT, International Game Technologies, Inc., Konami Gaming, Inc., Everi Games, Inc., Scientific Games International, Inc. and Incredible Technologies, Inc. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

Vincent Centofanti of Brown Edwards has reviewed the licensing information along with Director Myers and Lottery staff to approve the licensing of:

- Stadium Technology Group, LLC as a Sports Wagering Management Services Provider License. Dean Patrick recommended approval.

VOTE: Vice Chairman Clayton moved to approve Stadium Technology Group, LLC as a Sports Wagering Management Services Provider License. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

- Sightline Interactive, LLC. as a Sports Wagering Supplier License. Dean Patrick recommended approval.

VOTE: Vice Chairman Clayton moved to approve Sightline Interactive, LLC. as a Sports Wagering Supplier License. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

- Mazooma, Inc. as a Sports Wagering Supplier License. Dean Patrick recommended approval.

VOTE: Commissioner Bicksler moved to approve Mazooma Inc. as a Sports Wagering Supplier License. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

- **White Hat Gaming Limited as a Sports Wagering Supplier License.** Dean Patrick recommended approval.

VOTE: Vice Chairman Clayton moved to approve White Hat Gaming Limited as a Sports Wagering Supplier License. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

The next item was a review of the Director's re-permitting of service technicians, validation managers and floor attendants.

The next item was a review of the Director's re-permitting of table games occupational licensees.

The next item was a review of the Director's re-permitting of limited gaming facility occupational licensees.

The next item was the Director's plan for re-licensing (traditional games) lottery agents and retailers.

The next item was the Commission's re-permitting of sports wagering occupational licensees.

VOTE: Commissioner Marshall moved to approve the Commission's re-permitting of sports wagering occupational licensees. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The last item was a review of the Director's plan for setting the video lottery promotional credit limit and the table games complimentary chip limit for the four racetracks and the Greenbrier Casino on a semi-annual basis instead of quarterly.

- Scheduling of the next monthly meeting

The date for the next monthly meeting was set for July 24, 2019 at 11:00 a.m. at Lottery Headquarters in Charleston, WV. The date for the conference call was set for July 16, 2019 at 12:00 noon.

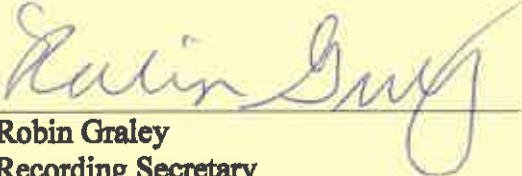
VOTE: Commissioner Shrewsbury moved to accept the meeting dates. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

Adjourn

VOTE: Vice Chairman Clayton moved to adjourn the meeting.



Kenneth L. Greear
Chairman



Robin Graley
Recording Secretary