

# MINUTES

## WEST VIRGINIA LOTTERY COMMISSION

April 24, 2019

### **Call to Order - Approval of Minutes**

The monthly meeting of the West Virginia Lottery Commission was called to order at Lottery headquarters on Wednesday, April 24, 2019 at 11:01 a.m.

Commission Members present: Chairman Ken Greear, Vice Chairman Clayton, Andy Kniceley, Dan Marshall and Roy Shrewsbury. Commissioner Bicksler joined the meeting by telephone.

Also present were: Director John Myers, Assistant Director Buffington, Robin Graley, Bob Humphrey, Keith Morgan, June Somerville, David Bradley, Elizabeth Webb, Kayla Brown-Giordano, Dean Patrick, Tracy Webb and the public.

A motion to approve the minutes of the March 20, 2019 monthly meeting was made by Vice Chairman Clayton. This motion was seconded by Commissioner Kniceley and passed by unanimous voice vote.

A motion to approve the minutes of the March 13, 2019 conference call was made by Commissioner Shrewsbury seconded by Commissioner Marshall and passed by unanimous voice vote.

## **Report of the Director**

Director Myers reported he recently attended meetings of the Multi-State Lottery Association in Scottsdale, AZ.

Director Myers reported licensing:

- AGS LLC. - Table Games Supplier
- Gaimari Gaming Group, LLC. - Limited Gaming Facility Supplier - Junket:
- Pair-A-Dice Travel, Inc.- Limited Gaming Facility Supplier - Junket:
- Junket Tours- Limited Gaming Facility Supplier - Junket:

Director Myers reported the Executive Staff will meet next week to begin work on the strategic plan for the next year.

### **- Finance**

Dean Patrick reviewed the financial report for the month of March.

### **- Marketing**

Kayla Brown-Giordano reviewed the monthly Marketing report and provided the social media report for March.

### **- Security Division – Traditional**

In Steve Compston's absence, David Bradley provided the Racetrack/Traditional Security report.

### **- Security Division – Limited Video Lottery**

David Bradley reviewed the Limited Video Lottery Security report.

### **-Security - Table Games/Casino/Video**

David Bradley provided the report for the Table Games Division.

### **- Video Lottery**

Bob Humphrey reviewed the monthly report for the Video Lottery Division. Mr. Humphreys introduced Greg Tinnel, recently hired as analyst.

### **Licensing**

Elizabeth Webb reviewed the Licensing report.

### **Questions for Contractor**

There were no questions for IGT.

### **Finance and Audit Committee**

The first item was possible approval of a merger and acquisition of Gaming Partners International Corporation by Angel Holdings Godo Kaisha.

**VOTE:** Vice Chairman Clayton moved to approve a merger and acquisition of Gaming Partners International Corporation by Angel Holdings Godo Kaisha contingent upon various closing conditions. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The next item was a review of the 550 Modernization Fund Audits.

The next item was a review of the Capital Reinvestment 4% Horse Audit Fund.

### **Games, Rules, Security and Marketing Committee**

The items for approval were: Aristocrat, Inc. GEN8 "Dragon Lanterns" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Ocean Song/Dragon Lanterns" Vertex Schedule for the racetracks, Bally Gaming, Inc. "ArgOS" "Loteria – El Barril de Fiesta" Personality Program for the racetracks, Bally Gaming, Inc. "ArgOS" "Loteria – El Mundo" Personality Program for the racetracks, Bally Gaming, Inc. "ArgOS" "Color Cash" Personality

Program for the racetracks, Incredible Technologies, Inc. "Pure Luxe Ruby Scatter Jackpots" Personality Program for the racetracks, Konami Gaming, Inc. KX43 – KGP KX43 Gaming Machine for the racetracks, Konami Gaming, Inc. MPU Board for the racetracks, Konami Gaming, Inc. KP3.5-4K "Expanding Egypt" Personality Program for the racetracks, Konami Gaming, Inc. KP3.5-4K "Vegas Rise" Personality Program for the racetracks, IGT "AVP" GI\* "Multi-Race Caveman Keno" Installation Media and GAME\* Package for the West Virginia Limited Video Lottery, IGT "Ascent" GI\* RUN for your MONEY" Installation Media and GAME\* Package for the racetracks, Bally Gaming, Inc. "ArgOS" "Blazing X Las Vegas" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Vegas Wins" Personality Program for the racetracks, Ainsworth Game Technology Ltd. "Super Crystal 7s – Quick Spin" Personality Program for the racetracks, Ainsworth Game Technology Ltd. "Super Lantern 8s – Quick Spin" Personality Program for the racetracks, IGT "Ascent S3000" GI\* "Double Jackpot Jewels" Installation Media and GAME\* Package for the racetracks, Everi Games, Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "Willie Nelson On The Road Again" for the racetracks, Everi Games, Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled "Black Diamond" for the racetracks, IGT sensys "Return of the Sphinx 3D" Personality Program and COFFEE Program for the racetracks, Aristocrat, Inc. GEN8 "Outback Bucks" Personality Program and Vertex Schedule for the racetracks, Aristocrat, Inc. GEN8 "Buffalo Max" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Cash Flurry" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Ocean Song" Personality Program for the racetracks, Aruze Gaming America, Inc. "Fu Lai Cai Lai 5 Sea Legends" Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc.

“Wheels Go Round Orb Legend” Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc. “Wheels Go Round Bull” Personality Program and Security GAL Chip for the racetracks, Bally Gaming, Inc. “ArgOS” “In The Money” Personality Program for the racetracks, Bally Gaming, Inc. “ArgOS” “Blazing X Asia” Personality Program for the racetracks, IGT “Ascent S3000” GI\* “King Cash” Installation Media and GAME\* Package for the racetracks, IGT “Ascent S3000” GI\* “Triple Big Wheel 6x 4x 3x 2x V.I.P.” Installation Media and GAME\* Package for the racetracks, Aristocrat, Inc. GEN8 “Firecracker Wilds” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Diamond Jewel 2x3x4x5x” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Cherry Riches 2x3x4x5x” Personality Program for the racetracks, Aruze Gaming America, Inc. “Wheel of Prosperity Dragon” Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc. MUSO 27UR Cabinet for the racetracks, IGT “Ascent S3000” GI\* “Legend of the 3x 2x Phoenix Progressive Free Games” Installation Media and GAME\* Package for the racetracks, IGT “Ascent S3000” GI\* “Triple Double Diamond Progressive Free Games” Installation Media and GAME\* Package for the racetracks, Incredible Technologies, Inc. EOS Main Program for the racetracks, Incredible Technologies, Inc. EOS Main Program for the racetracks, Incredible Technologies, Inc. EOS-Morpheus Main Program for the racetracks. Approval letters from Gaming Laboratories, International have been received and reviewed.

**VOTE:** Commissioner Shrewsbury moved to approve: Aristocrat, Inc. GEN8 “Dragon Lanterns” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Ocean Song/Dragon Lanterns” Vertex Schedule for the racetracks, Bally Gaming, Inc. “ArgOS” “Loteria – El Barril de Fiesta” Personality Program for the racetracks, Bally Gaming, Inc. “ArgOS” “Loteria – El

Mundo” Personality Program for the racetracks, Bally Gaming, Inc. “ArgOS” “Color Cash” Personality Program for the racetracks, Incredible Technologies, Inc. “Pure Luxe Ruby Scatter Jackpots” Personality Program for the racetracks, Konami Gaming, Inc. KX43 – KGP KX43 Gaming Machine for the racetracks, Konami Gaming, Inc. MPU Board for the racetracks, Konami Gaming, Inc. KP3.5-4K “Expanding Egypt” Personality Program for the racetracks, Konami Gaming, Inc. KP3.5-4K “Vegas Rise” Personality Program for the racetracks, IGT “AVP” GI\* “Multi-Race Caveman Keno” Installation Media and GAME\* Package for the West Virginia Limited Video Lottery, IGT “Ascent” GI\* RUN for your MONEY” Installation Media and GAME\* Package for the racetracks, Bally Gaming, Inc. “ArgOS” “Blazing X Las Vegas” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Vegas Wins” Personality Program for the racetracks, Ainsworth Game Technology Ltd. “Super Crystal 7s – Quick Spin” Personality Program for the racetracks, Ainsworth Game Technology Ltd. “Super Lantern 8s – Quick Spin” Personality Program for the racetracks, IGT “Ascent S3000” GI\* “Double Jackpot Jewels” Installation Media and GAME\* Package for the racetracks, Everi Games, Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled “Willie Nelson On The Road Again” for the racetracks, Everi Games, Inc. (Multimedia Games, Inc.) MForce Personality Program Entitled “Black Diamond” for the racetracks, IGT sensys “Return of the Sphinx 3D” Personality Program and COFFEE Program for the racetracks, Aristocrat, Inc. GEN8 “Outback Bucks” Personality Program and Vertex Schedule for the racetracks, Aristocrat, Inc. GEN8 “Buffalo Max” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Cash Flurry” Personality Program for the racetracks, Aristocrat, Inc. GEN8 “Ocean Song” Personality Program for the racetracks, Aruze Gaming America, Inc. “Fu Lai Cai Lai 5 Sea Legends”

Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc. "Wheels Go Round Orb Legend" Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc. "Wheels Go Round Bull" Personality Program and Security GAL Chip for the racetracks, Bally Gaming, Inc. "ArgOS" "In The Money" Personality Program for the racetracks, Bally Gaming, Inc. "ArgOS" "Blazing X Asia" Personality Program for the racetracks, IGT "Ascent S3000" GI\* "King Cash" Installation Media and GAME\* Package for the racetracks, IGT "Ascent S3000" GI\* "Triple Big Wheel 6x 4x 3x 2x V.I.P." Installation Media and GAME\* Package for the racetracks, Aristocrat, Inc. GEN8 "Firecracker Wilds" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Diamond Jewel 2x3x4x5x" Personality Program for the racetracks, Aristocrat, Inc. GEN8 "Cherry Riches 2x3x4x5x" Personality Program for the racetracks, Aruze Gaming America, Inc. "Wheel of Prosperity Dragon" Personality Program and Security GAL Chip for the racetracks, Aruze Gaming America, Inc. MUSO 27UR Cabinet for the racetracks, IGT "Ascent S3000" GI\* "Legend of the 3x 2x Phoenix Progressive Free Games" Installation Media and GAME\* Package for the racetracks, IGT "Ascent S3000" GI\* "Triple Double Diamond Progressive Free Games" Installation Media and GAME\* Package for the racetracks, Incredible Technologies, Inc. EOS Main Program for the racetracks, Incredible Technologies, Inc. EOS Main Program for the racetracks, Incredible Technologies, Inc. EOS-Morpheus Main Program for the racetracks. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

**- Unfinished Business**

There was no Unfinished Business.

**- New Business**

Dean Patrick introduced Tim Gibbons and Vincent Centofanti of Brown Edwards who have reviewed the licensing information along with Director Myers and Lottery staff to approve the licensing of:

- American Wagering Inc., DBA: William Hill as Sports Wagering Management Services Provider. Dean Patrick recommended approval.

**VOTE:** Vice Chairman Clayton moved to approve American Wagering Inc., DBA: William Hill as Sports Wagering Management Services Provider. This motion was seconded by Commissioner Shrewsbury and passed by unanimous voice vote.

- Betfair Interactive Us, LLC. DBA: FanDuel as Sports Wagering Management Services Provider. Dean Patrick recommended approval.

**VOTE:** Commissioner Shrewsbury moved to approve Betfair Interactive Us, LLC. DBA: FanDuel as Sports Wagering Management Services Provider. This motion was seconded by Vice Chairman Clayton and passed by unanimous voice vote.

- GeoComply as Sports Wagering Supplier. Dean Patrick recommended approval.

**VOTE:** Commissioner Shrewsbury moved to approve GeoComply as Sports Wagering Supplier. This motion was seconded by Vice Chairman Clayton and passed by unanimous voice vote.

- IGT as Sports Wagering Supplier. Dean Patrick recommended approval.

**VOTE:** Vice Chairman Clayton moved to approve IGT as Sports Wagering Supplier. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

- DraftKings, Inc. DBA: Crown WV Gaming, Inc. as a Management Service Provider.



**VOTE:** Vice Chairman Clayton moved to approve DraftKings, Inc. DBA: Crown WV Gaming, Inc. as a Management Service Provider and that they be placed on financial watch. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

The last item was a review of the recent Human Resource Benefit Advisory Board meeting.

**Scheduling of the next monthly meeting**

The date for the next monthly meeting was set for May 22, 2019 at 11:00 a.m. at Lottery Headquarters in Charleston, WV. The date for the conference call was set for May 8, 2019 at 12:00 noon.


**VOTE:** Commissioner Shrewsbury moved to accept the meeting dates. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

**Adjourn**

**VOTE:** Vice Chairman Clayton moved to adjourn the meeting.



Kenneth L. Greer  
Chairman



Robin Graley  
Recording Secretary